

Message Text

CONFIDENTIAL

PAGE 01 ABU DH 00020 061156Z

22-11

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 AID-05 TRSE-00 CIAE-00 INR-07

NSAE-00 /030 W

----- 120049

R 060825Z JAN 76

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 3738

INFO USDOC WASHDC

AMEMBASSY NEW DELHI

C O N F I D E N T I A L ABU DHABI 0020

E.O. 11652: GDS

TAGS : BEXP TC

SUBJECT : OPPORTUNITY FOR U.S. CONSULTANT

REF: (A) ABU DHABI 2444 (B) ABU DHABI 2668

1. ABU DHABI GOVERNMENT APPROACH TO FERTILIZER AND STEEL MILL PROJECTS (BOTH SUBJECT OF PARSKY-OTAIBA DISCUSSIONS, REF A) HAS UNDERGONE RADICAL CHANGE SINCE NOVEMBER, MAINLY DUE TO LACK OF ENTHUSIASM RECENTLY SHOWN BY INDIANS (REF B).

2. ON FERTILIZER PLANT, OBAIBA'S DEPARTMENT OF PETROLEUM AND INDUSTRY (DPI) IS RECOMMENDING TO EXECUTIVE COUNCIL THAT PROJECT BE TRANSFERRED TO ABU DHABI NATIONAL OIL COMPANY (ADNOC) FOR IMPLEMENTATION. SINCE ADNOC PRESENTLY NEGOTIATING PROTOCOL OF AGREEMENT WITH A U.S. FIRM FOR CONSTRUCTION FOR 2,000 TON/DAY FERTILIZER PLANT, THIS MAY MEAN QUIET DEATH OF JOINT INDIAN-UAE FERTILIZER PROJECT. PENDING OUTCOME CURRENT ADNOC NEGOTIATIONS, WE SEE NO PRESENT SCOPE FOR ACTION BY USG.

3. INDAINS ALSO SHOWED CONSIDERABLE LACK OF ENTHUSIASM FOR STEEL MILL. ADG THEREFORE HAS DECIDED TO RESTUDY ENTIRE PROJECT AND WOULD LIKE TO KNOW IF ANY U.S. CONSULTANT INTERESTED IN DOING A NEW FEASIBILITY STUDY. MOST IMPORTANT AREAS OF STUDY WILL BE LONG-TERM SOURCES OF IRON
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 ABU DH 00020 061156Z

ORE SUPPLY AND RECOMMENDATIONS ON HOW PROJECT TO BE

IMPLEMENTED, I.E. JOINT VENTURE WITH FOREIGN EQUITY OR SOLE
ADG OWNERSHIP WITH OPERATION/MANAGEMENT CONTRACTS.

4. EMBASSY SUGGESTS THAT U.S. STEEL MAY BE INTERESTED IN
SUCH A PROJECT. WE HAVE BEEN INFORMED BY DPI THAT U.S.
STEEL SUBMITTED BID FOR CONSULTANCY OF STEEL PIPE FACTORY
BEING PLANNED IN ABU DHABI. ALTHOUGH USS LOST BID, COMPANY
MAY STILL BE INTERESTED IN UAE MARKET.

5. ACTION REQUESTED: REQUEST PARSKY CALL U.S. STEEL
NOT INTERESTED, WE RECOMMEND OTHER LEADING U.S. STEEL FIRMS
BE INFORMED.
STERNER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ABUDH00020
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760003-0900
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760185/aaaacxez.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 ABU DHABI 2444, 76 ABU DHABI 2668
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 09 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 APR 2004 by ElyME>; APPROVED <22 OCT 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: : OPPORTUNITY FOR U.S. CONSULTANT
TAGS: BEXP, TC
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006